









Business and Strategies for the NFC Market and Ecosystem Conference & Exhibition - September 24-26, 2013 - Nice, French Riviera

ABOUT CONFERENCE LIVE EXPERIENCE EXHIBITION SPONSORS & PARTNERS MEDIA TRAVEL & VENUE REGISTRATION HOME

#### **PROGRAM**

last update: September 19, 2013

Download the  $\underline{PDF\ Congress\ Program}$ 

This program will be enriched continuously in the coming weeks: new keynotes, new customer cases, live experiences, etc. will be announced. Keep posted and follow us on LinkedIn and Twitter!

At a Glance

Day 1 - Sept. 24

Day 2 - Sept. 25

Day 3 - Sept. 26

DAY 2 - Wednesday Sept. 25

+ Expand All Collapse All

9.00am - 1.00pm: Conference

10.50am - 11.20am: Coffee & Refreshments Break - Networking - Exhibition

#### **INNOVATIVE APPLICATIONS:** THE NEW FACES OF MOBILE PROXIMITY

Session Chair: Francesco larlori, Editor, Mobille Ecosystem, Italy

#### Keynote

 Typing points between virtual and physical worlds, NIFC wworks

François Lecomte-Vagniez, Associate Partner, Lobary, France

#### **Next Generation Marketing**

• Imternet of Products (IOP) : How brands should rethimk their customers relation through products PREVIEW

Renaud Ménérat, President, Mobiile Marketting Association. France

- Malke the imvisible visible A sociological approach to NFC usage im the city of Strasbourg PREVIEW Pierre Métivier, Managing Director, Forum SMSC (French Contactless Mobile Services Forum)
- New NFC based Social Marketting PREVIEW Joel Bloch, CEO, Tagg"by, France
- POPWings, the POP Revolution, connecting People, Objects and Places im Real Life PREVIEW Marc Gemeto, POPWimgs Founder, France

#### Mobile ID & NFC: Gateway to Secure Apps

 Making the Convergence of Digital Identity and NFC a Reality PREVIEW

Cyril Caillaud, NFC Product Line Manager, Monpho e-Documents, France

 Using Trusted Tags with NFC Smartphones to verify the Authenticity, Value and Ownership of Physical Ittems wiith Confidence PREVIEW

Daniel Bailin, Director of Program Management, HIID Global, USA

 Combining Mobile ID and NFC Capabillities into the SIM Carrod PREVIEW

Stephane Jacquelin, NFC Product Marketing Team Leader, Oberthur Technologies, France

 NFC Technology for the Third Generation ePassport PREVIEW

Heesun Yang, Team Manager, KOMSCO, Korea

#### NFC FOR TRANSPORT/TICKETING: THE REVOLUTION HAS JUST BEGUN

Session Chair: Dominique Descolas, Convenor standardization telematics for public transport,  $\mathbb{CEN}$ 

• The Challenge of NFC Ticketting: Getting the Comtactiless Message Across PREVIEW

Windsor Holden, Research Director, Juniper Research, UK

• An Immovatiive Way to Deploy NFC for Transit Tricketiing PREVIEW

Robert Hasson, Managing Director, Mobile Commerce Lead, Accemture, France

- Mariina of Tormorrow Today: Port-pass (2 parts) Jean Dervaux, Business Development & Innovation Director, SIFA Ports, France; Brieuc Morin, Ports Director, SELLOR, France; Alain Duquenne, Director of Mobile Contactless Project, Orange, France
- Addressing Transport Markets in The Emerging Communics PREVIEW

Stephane Jacquelin, NFC Product Marketing Team Leader, Obserthur Technologies, France

 How to Mometize NFC for Transports PREVIEW Sergio Cozzolino, ICT Mobile Solutions VP, Tellecom Ittallia,

#### RETAIL 3.0: SHIFTING THE POWER TO THE SHOPPER

Session Chair: Sergiio Cozzollimo, ICT Mobile Solutions VP, Telecom Italia, Italy

#### Keynote

- Closing the Loop with Analytics, Seamless Retail and Next Generation Commerce Platforms PREVIEW Robert Hasson, Managing Director, Mobile Commerce Lead, Accemture, France
- Mobile im Retail: Payment, Couponing, Loyalty & Co. Opportunitties, risky , Challenges for NFC Services im Retaill

Ercan Kilic, Head of NFC, GS1 Germany

#### In-Shop Experience

 NFC-Tag, the In-Store Label that Communicates wiith Smarttohomes PREVIEW

Thierry Gadou, CEO, Store Electronic Systems, France

• Demateriallization of Italian Lunch Vouchers & Mobille Solutions

Marc Buisson, General Manager, Day Riistoserviice, International Management at Cheque Dejeumer Group, Italy

 Digital proximity experience for horse-race betting aatt. PMIU PREVIEW

Guillaume Dolbeau, Director e-Business, PMU

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# 1.00pm - 2.00pm: Lunch - Networking - Exhibition 2.00pm - 6.45pm: Conference 3.50pm - 4.30pm: Coffee & Refreshments Break - Networking - Exhibition

## NEW CUSTOMER EXPERIENCES TO DRIVE THE DEMAND

Session Chair: Robert Hassom,
Managing Director, Mobile Commerce
Lead. Accemtume, France

#### Keynote

- The Future of Wallet on Windows
  Phone: Creating Experiences that
  Imcrease NFC Adoption
  PREVIEW
  Marcus Ash. Microsoft
- The Breakthrough of NFC beyond Payment? | PREVIEW |

Petra Hofmeister, Manager Business Development Platform Security, Chip Card & Security, Immmeom Technologies, Germany

Mobile NFC – What's all the Hype about? PREVIEW

Nicolai Schattgen, Principal, Global Head of M-Payment Competence Center, Artthur D. Liittle, Austria

NIFC Smart Gesture PREVIEW
 Antonio Lotito, Head of Research Unit,
 Istiitutto Superiione Mariio Boella, Italy

PANEL DEBATE

"Pushing forward mass adoption"

#### MANAGING NFC SERVICES (1/2): SECURE ELEMENT & TSM AT THE CENTER OF THE GAME

- TSM Hulb a Springboard for NFC Services Deployment PREVIEW Dominique Brûlé, Marketing Director NFC/TSM. Germallto France
- Is the TSM a Barrier to a Wider Adoption of NFC? PREVIEW Stephanie El Rhomri, Business Line Manager, FIIME France
- Will NIFC, Smart Mobile Devices and Secure Elements enable Services on a Global Scale? PREVIEW
  Pedro Martinez, Business Development Manager Mobile Transactions & Infrastructure EMEA, NXIP Semiiconductors
- Presentation by (tittle tbc)

  Jan Dart, Advisory Director, Bell IID,

  Netherlands

PANEL DEBATE

TSM Lessons Learned Worldwide

#### **RETAIL 3.0 (Second Part)**

#### Unified Experience for Commerce

Session Chair : Pierre Combelles, Business Lead, Mobile Commerce Program, GSMA, UK

#### Keynote

- NFC: At the Heart of the m-Commerce Revolution PREVIEW Michel-Ange Camhi, Head of NFC/TSM Business and Strategic Development, Attos Worldlime,
- Emaibling Mobile Commerce: It's
  About More Than Payment PREVIEW
  Tom Conlon, VP, Marketing &
  Business Development, VeriiFome
  EMEA. Sweden
- Im-Store amd Onllime Shopping Comvergence: Leverage NFC Payment Comvemience amd Security | PREVIEW |
  Pirjo Ojala, Head of Product Marketing & Product, Olberthur Technologies, France
- Opemstore: Mobile Identity and NFC for e-Commerce Business (title tbc)

François Xavier Godron, Director NFC Program, Orange France; Dongyan Wang, Head of Standards & Ecosystem, Mobile Payment & NFC Innovations, Orange Chima

#### **Multi-Brand Loyalty**

#### Keynote

Challenges for Building Brand
Loyalty PREVIEW

Consider Previ

Carstem Kress, Senior Director of Sales, SAP

Adshel 2.0 , UK 1st mational roadside NFC platform (10 000 locations)

Derek Manns, Head of New Business Delivery; Will Ramage, Business Development Director, ClearChammel,

- Best Practiice and Experiences from a mationwide NFC Loyalty

  Rollout at Narvesen / Latvia | PREVIEW Kurt Schmid, CEO, NEXPERTS, Austria - Janis Peics, Head of Purchasing, Narvesem, Latvia
- NFC for Better Customer Engagement: The Canadian Use Case PREVIEW
   Vindhya Saravane, Business

Development Manager, Adelya, France

#### **SMART + CONNECTED CITIES**

Review here how Smart cities deploy latest mobile technologies for the benefit of their citizens, businesses and administrations in transport systems, access to public services, touristic/cultural information, Health and personal care, education, local retail, better use of energy, etc.

#### Contactless services for Smart Cities

Session Chair: Pierre Métivier, Managing Director, Forum SMSC (French Contactless Mobile Services Forum)

- Wallidatiom Tag at Gremoble City,
  France PREVIEW

  Arnaud Chevailler, Sales Manager,
  Commecthings, France
- NIFC Cityzi: Payment,
  Transportation...and Retailn | PREVIEW |
  Thibault de Dreuille, Managing Director,
  AFSCM France
- Niice Côte d''Azur, NFC Terriitory
   PREVIEW

Aurélie Bozza, Project Manager, DSI of Metropolle Niice Cote d''Azur

- Strasbourg City Case
  eCommunity: Contactless amd
  Mobile Application Platform PREVIEW
  Antoine Becker, CTO, Chlorophyll
  Vision, France
- Caem: am NIFC Bussimess Friendly Territory

Pierre-Andre Martin, Director of IT Services and Digital Innovation (DOSIIN), City of Caen

## Connected Cities Innovative approaches

Session Chair: Framçois Gattimeau, Head of the Business Division M2M Mobility, Worldlime

- Smartt City Soluttions: Easy as ABC (provisional title)
  Joint presentation by Thomas Nicholls, Business Developer, SIGFOX France and John Canosa, General Manager of M2M/OEM Solutions, ThimgWorx, Switzerland
- Presentation by (title tbc)
   Javier Martinez, Sales Director,
   Libelium, Spain
- A Commected City requires a Smart Platform : the EXPO2015 MILANO case

Fabio Mungo, Managing Director, Accemture Mobillity, Italy

A Smaart City Vissiom PREVIEW
Gianluca Dianese, Senior Proposition
Manager at the M2M Competence
Center of Deutsche Tellelkom,
Germany

#### Keynote

 From Connected Car to Connected City (provisional title)

Patrick Waters Head of Operations

Patrick Waters, Head of Operations M2M & Subscription Management, Giesecke & Dewriemt, Sweden



NFC World Congress Gala Evening from 8:00pm

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<< Day 1 - Sept. 24 Day 3 - Sept. 26 >>



















































#### OTHER CO-LOCATED WORLD SMART WEEK EVENTS:











#### More about World Smart Week

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